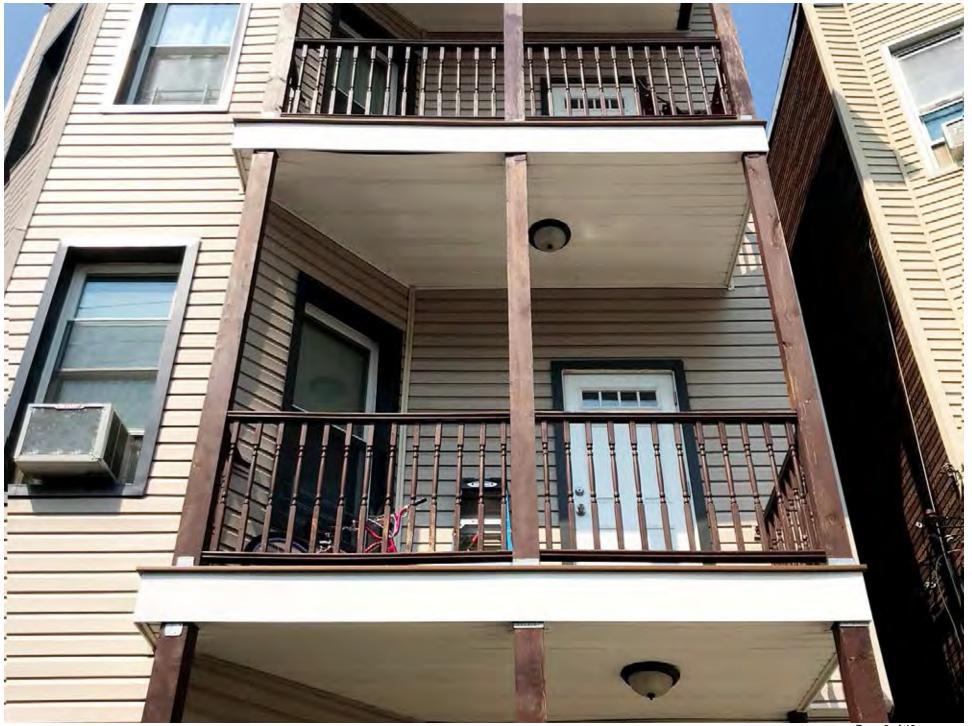




## Newest LichtensteinRE Exclusive Property for Sale

71 Maple Street Nodille Hills section of Yonkers, NY 10701 Westchester County

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LichtensteinRE is Proud to Introduce its Newest Exclusive Property for Sale 71 Maple Street Nodille Hills section of Yonkers, NY 10701 Westchester County

## analysis

### FINANCIAL ANALYSIS



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### ANDREW LICHTENSTEIN, INC.

(Licensed Real Estate Broker) The One Stop Real Estate Shop Commercial Real Estate Sales, Corporate Finance, Mortgage Investment Bankers & Brokers 5770 Palisade Avenue Riverdale, New York 10471 www.LichtensteinRE.com AL@LichtensteinRE.com

(800) 242-9888 (718) 549-5999 Fax: (866) 591-1138



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### Marvelous Maple, A Beautiful Totaly Renovated 3 Unit Multifamily Building Westchester County!!

<u>VALUE</u> : Subn	nit all offers!	\$1,000,000	6.46%	Cap Rate			
FOR SALE:	ASKING PRICE Seller Requires	\$899,000			Current Rented Income	Long Term Projection	
	ate from seller at closing: Return On Investment				7.2%	7.9%	
B1) ROE w/Deprec:	True Initial Cash On Cash Return on Equity Investment Including N Tax Deduction Benefits: (NOIADS Plus Amortization Principal Reducti Before Closing Costs, Capital Improvements, and Prepayment Penalty,	on) Divided by Investment) (Projected Esti	mate Based On At		7.7%	8.5%	
Proposed Financing	sh On Cash Return on Equity Investment: (Projecters) Based On Above Information Before Closing Costs, Capita	I Improvements, Vacancy, Collection	n Loss, etc.)		39.4%	62.4%	
(Projected Estimate Change & Error)	ash On Cash Return on Equity Investment Invest Based On Above Information Before Closing Costs, Capital	Improvements, Vacancy, Collectio	n Loss, etc. Suł	oject to	8.4%	9.7%	
D5) ROE w/Deprec. I Investor Mortgage:	True Initial Cash On Cash Return on Equity Investment Including No Reduction PLUS Depreciation Tax Deduction Benefits: (NOIADS Plu Estimate Based On Above Information Before Closing Costs, Capital Im & Error)	s Amortization Principal Reduction) Divide	ed by Investment) (	Projected	15.3%	16.7%	
	ROI: Initial Cash On Cash Return on Investment With Proposed Nev		/ Investment) (Proje	cted Estimate Based	26%	46%	
E5) ROE w/Deprec. Owner Occupied Residential	prec. True Initial Cash On Cash Return on Equity Investment Including Net Income Owner Occupied Residential Financing PLUS Amortization						
Location: DESCRIPTION:	Westchester County (Between Oak Street and Walnut Street ) Section Block & Lot:1-456-48 Parcel ID:5195 A Three-story Fully Renovated walk-up apartment or area of 3,468 Square foot.	Year Built 1898. Gut renovated 20 <sup>.</sup> building with Two (4) Bedroo		3) Bedroom	Residential Apartments with		
	Building Class: 3 Family Year Round	Zoning District:	Apartment Ho	ouses. Mediu	m Density (M)		
-	Land Size:	25' Wide x 100' Deep		Square Feet			
	Lot Size Land Acreage:	0.08			4		
	TOTAL EXISTING USABLE BUILDING SQUARE FOOTAGE NOW:	3,468	1				
# of Each	APARTMENT LAYOUTS:	Value Each Apartment Layout Comparable Quality Rental Apartments	Rooms	Baths	Total # of Rooms	Total Monthly Market Value Of Each Apartment Unit Layout	
2	4 Bedroom 1 Bathroom	\$2,600	6.0	1.00	12	\$5,200	
1:	3 Bedroom 1 Bathroom	\$2,300	5.0	1.00	5	\$2,300	
3	<b>TOTAL Apartments On Owner's Rent Roll Listed</b>	As Rented With # of Rooms	5		17	\$7,500	
					Annually	\$90,000	
	TOTAL NUMBER OF ROOMS				Market Rate Average Apt. Rent/Month	\$2,500.00	
Layout Summar	y: 2 (4 Bedroom) and 1 (3 Bedroom) Apartments	. 17 Rooms Total.				Page 5 of 49	

	Financial Overview				Α	В
	PROJECTED INCOME FULLY RENTED			Square Feet +/-	CURRENT NOW ANNUAL INCOME	Long Term Future PROFORMA Projected Potential Gros Annual Income Assuming Upgrading Existing Apartment to Similar Quality Comparable Rentals at Market Value
# of Apartments	RESIDENTIAL INCOME:					
	3 Residential Apartments	Apartments		3,468	\$83,604	\$90,000
	Average Rent Per Month			1 1	\$2,322	\$2,500
	Residential Rent Per Square Foot Per Year				\$24.11	\$25.95
						¢00 000
	TOTAL GROSS ANNUAL RENTAL INCOME	ACTUAL & PROJECTED AI	LL SOURCES:		\$83,604	\$90,000
	ORDINARY OPERATING EXPENSES: (Estin					
	Expenses: (As provided by owner) (Ordinary Opera		es & Improvements)		¢c.09c	\$6,986
	* Real Estate Taxes 2016/2017 (County-\$1,462, City-\$ Water & Sewer: as per Seller	3,107, School District- \$6,659)			\$6,986 \$2,000	\$6,986
	Insurance : as per Seller				\$2,822	\$2,822
	Heating Fuel: as per Seller				\$2,500	\$2,500
	Janitorial:as per Seller				\$0	\$0
	Repair & Maintenance: Electric: as per Seller				\$1,500 \$731	<u>\$1,500</u> \$731
	Management Fee- Proposed		3%	<b>,</b>	\$2,508	\$2,700
ĺ	TOTAL ORDINARY OPERATING EXPENSES	: (Estimated)			\$19,047	\$19,239
	Expenses Per Unit Per Year				(\$6,349)	(\$6,413)
	Expenses Per Square Foot Per Year				(\$5.49)	(\$5.55)
	Expenses As Percentage of EGI				23%	21%
	NET Ordinary Operating INCOME Projected Above Information Before Vacancy, Collection Loss, Capital Improvement		bt Service: NABD	<b>5</b> (Based On The	\$64,557	\$70,761
A)	PRICING METRICS:					
,	PRICE Seller will Accept All Cash	Acquisition Cost	3.468	Sq. Ft.	\$899,000	\$899,000
	GRM = Gross Rent Multiplier			BARGAIN	10.75	9.99
	Price Per Unit				\$299,667	\$299,667
	Price Per Square Foot			·	\$259	\$259
	Cap Rate			THRNSHI	7.18%	7.87%
B)	True Value To Efficient Hands On Self Managed Bu	Ivers but All Lenders Approise	ers will not value it h	ased on the fo		1.01/0
5,	Add Back Vacancy, Collection, TILC, Replacement				\$2,508	¢2 700
	NET INCOME CURRENT PROJECTED (Estimate Based		Costs, Capital Improvemen	its Vacancy		\$2,700
	Collection Loss, etc.)				<u>\$67,065</u>	<u>\$73,461</u>
	Cap Rate All Cash Purchase; Cash On Cash Information Before Closing Costs, Capital Improvements, Vacanc		ected Estimate Based On	Above	7.5%	8.2%
	Depreciation Annual Tax Deduction Benefit		nine Total Return I	Benefits		\$23,973
		After Deducting 20% of Purchase Price For Land Value \$23,973				
	Total Initial Return NOIADS Plus	\$69,573	\$76,161			
	True Initial Cash On Cash Return on E	quity Investment Incluc	ding Net Income	PLUS	. ,	. ,
B1) ROE	Depreciation Tax Deduction Benefits:				7.74%	8.47%
w/Deprec:	Above Information Before Closing Costs, Capital Impro				1.1470	0.47 70
	Change & Error)					Page 6 of 49

C)	PROJECTED POSSIBLE POTENTIAL FUTURE RESALE PROFI	TY:			
	Projected Resale Value of Property: Cap Rate:	6.00%		\$1,075,948	\$1,179,350
	<b>Projected Resale Profit:</b> (Projected Estimate Based On Above Information Before Closing Costs, Vacancy, Collection Loss, etc.)	ovements,	\$176,948	\$280,350	
	<b>Projected Resale Profit Markup:</b> (Projected Estimate Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Loss, etc.)	TURNS!	20%	31%	
		Projected Cash On Cash Return on Equity Investment: (Projected Resale Profit Divided by Cash Equity Required Over Proposed Financing Based On Above Information Before Closing Costs, Capital Improvements, Vacancy, Collection Loss, etc.)			

D) & E)	POSSIBLE FINANCING OPTIONS:							
D)	POSSIBLE? PROPOSED PERMANENT INVESTO	R NON OWNER OCCUPIED FINANCING (Subject to len	der approval & closing.)					
·	Optional Possible PRE-APPROVED FINANCING offered via 1% MORTGAGE BROKER FEE to ANDREW LICHTENSTEIN, INC. at closing.							
	5 Year FHLBNY Index Yield 3.02% As of Date: 8/30/2018 subject to change until rate locked.							
	Spread	1.36%						
	FIXED INTEREST RATE:	<b>4.38%</b> FIXED FOR 3+3+3+3+3+3+3+3+3+3+3+3+3+3+3+3+3+3+3+	-3 YEARS WITH 30 YEAR					
	Amortization Schedule in Years	30	Α	В				
NOI BDS:	NET Ordinary Operating INCOME Projected Ann Above Information Before Vacancy, Collection Loss, Capital Improvements, Rep	ually Available For Debt Service: NABDS (Based On The lacement Reserves, TILC, etc.)	\$64,557	\$70,761				
	First Mortgage Offer Proposed by Lender of	of Mortgage Broker Andrew Lichtenstein, Inc.	\$449,500	\$449,500				
	Loan to Purchase Price		50%	50%				
	Annual Debt Service Principal & Interest F Changing Rates, Terms, Withdrawal & Error)	Payments: (Projected Estimate Subject to Rate Lock,	(\$26,947)	(\$26,947)				
	Rate Constant: [Formula: Annual Debt Service P & I Divided		5.99%	5.99%				
	DSCR = Debt Service Coverage Ratio [Formula: NABDS/	(2.40)	(2.63)					
	Debt Yield: [Formula: NABDS/Lender's Proposed First N LTV (Estimated Based on Cap Rate PROJECTED RESALE	14.36% 42%	15.74% 					
NOI ADS:	CASH FLOW NET INCOME AVAILABLE AI On Above Information Before Closing Costs, Capital Improvements, Vacancy, C Error)	\$37,610	\$43,814					
	Cash Equity Required to Remain Invested Above Financing Herein: (Projected Estimate Based On Above Inform Loss, etc. Subject to Change & Error)		\$449,500	\$449,500				
D1) ROI:	ROI: Initial Cash On Cash Return on I Financing: (Cash Flow Divided by Equity Investment) Closing Costs, Capital Improvements, and Prepayment Pena	Projected Estimate Based On Above Information Before	8%	10%				
D2) Amort.	Add Back Principal Reduction Amortization	on Equity Buildup:(Based on year 1)	\$7,407	\$7,407				
D3) Deprec.	Depreciation Annual Tax Deduction Benefit As A Straight Line 27.5 Years After Deducting 20% of	An Add Back to Determine Total Return Benefits	\$23,973	\$23,973				
D4)	TRUE INITIAL TOTAL RETURN: NOIADS PLUS AMORTIZATION PRINCIPAL      REDUCTION From DEBT SERVICE: (Projected Estimate Based On Above Information Before Closing Costs, Capital							
D5) ROE w/Deprec. Investor Mortgage:	Improvements, and Prepayment Penalty If Applicable, etc. Subject to Rate Lock, Changing Rates, Terms, Withdrawal & Error)      True Initial Cash On Cash Return on Equity Investment Including Net Income PLUS      Amortization Principal Reduction PLUS Depreciation Tax Deduction Benefits: (NOIADS      Plus Amortization Principal Reduction) Divided by Investment) (Projected Estimate Based On Above Information Before      Classing Coartic Information Principal Reduction) Divided by Investment) (Projected Estimate Based On Above Information Before							

		ARY RESIDENCY (or first time home buyer, or second home who CQUISITION FINANCING AND REHAB FINANCING BY A PRIMAR								
-	PERSONAL CREDIT (700 FICO) AND PERSONAL GUARA	NTY WHO RENTS OUT THE OTHER UNITS: (After a period of tim								
	buyer moving out and renting out the owners unit.)	nistion of Bronorty via 1% MORTGACE PROKED FEE to		N INC at closing						
	Optional Possible Future ReFinancing After Completion of Property via 1% MORTGAGE BROKER FEE to ANDREW LICHTENSTEIN, INC. at closing. PAR 0% to lender.									
	30 Year Constant US Treasury Index Yield	3.23% As of Date: 9/20/2018 Subject to 0	change & final approval until rate	e locked.						
	Spread	1.85%								
	FIXED INTEREST RATE:	5.075% FIXED FOR 30 YEARS with LIQUIDATING	OR 30 YEARS with 30 YEAR AMORTIZATION SCHEDULE SELF							
	Amortization Schedule in Years	30 Proposed Permanent Takeout Finance	ut Financing. Rate reflects what it would have been if it had closed at date							
	Maximum Estimated Proposed Takeout Permanent First there for lender's minimum time then Rents Up The Prop mortgage broker Andrew Lichtenstein, Inc	Mortgage Financing AFTER Buyer Buys, Closes, lives	\$867,535							
	Estimated LTC Loan to Cost Basis of Buyer/Builder/Developer:	Estimated As Completed Loan To Future Value As a Stabilized Rental Property:								
IOI BDS:	NET INCOME Projected Before Debt S (Based On The Above Information Before Capital Improvements, and prep	ervice Annually: NOI BDS	\$64,557	\$70,761						
E2) DS:	Debt Service Principal & Interest Payn Lock, Changing Rates, Terms, Withdrawal & Error)	nents Annually: (Projected Estimate Subject to Rate	(\$56,364)	(\$56,364)						
•	Rate Constant: [Formula: Annual Debt Service P & I Divided	By Mortgage Amount Borrowed]	6.50%	6.50%						
	DSCR = Debt Service Coverage Ratio [Formula: NABDS/A	Annual Debt Service]	1.15	1.26						
	Debt Yield: [Formula: NABDS/Lender's Proposed First Me	7.44%	8.16%							
	LTV (Estimated Based on Cap Rate PROJECTED RESALE)	/ALUE, & I&E Above):	80.6%	<u>73.6%</u>						
NOI ADS:	NET INCOME AFTER DEBT SERVICE From Estimate Based On Above Information Before Closing Costs, Capital Imp Changing Rates, Terms, Withdrawal & Error)	Proposed New Financing: NOI ADS: (Projected rovements, and prepayment penalty if applicable etc. Subject to Rate Lock,	\$8,193	\$14,397						
E2)	RETURN ANALYSIS PROJECTED AFTER CLOSING OF PURCHASE, PROPOSED FINANCING FOR PROPERTY ACQUISITION, PERMANENT MORTGAGE FINANCING AS A PARTIALLY OWNER OCCUPIED RESIDENTIAL HOME RENTAL INCOME PROPERTY:									
E2)	etc. Subject to Change & Error)	costs, Capital Improvements, and prepayment penalty if applicable,	\$31,465	\$31,465						
2) ROI:	ROI: Initial Cash On Cash Return on In Financing: (Cash Flow Divided by Equity Investment) (I Closing Costs, Capital Improvements, and Prepayment Pena	Projected Estimate Based On Above Information Before	26%	46%						
E3)Amort.	Add Back Principal Reduction Amortizatio		\$12,627	\$12,627						
)eprec.	Depreciation Annual Tax Deduction Benefit As A Straight Line 27.5 Years After Deducting 20% of F	n Add Back to Determine Total Return Benefits	\$26,153	\$26,153						
Ξ4)	TRUE INITIAL TOTAL RETURN: NOIADS P REDUCTION From DEBT SERVICE: (Projected B Improvements, and Prepayment Penalty If Applicable, etc. Subject to Rat	Estimate Based On Above Information Before Closing Costs, Capital	\$46,973	\$53,177						
5) ROE w/Deprec Owner Occupied Residential Iortgage:		quity Investment Including Net Income ncipal Reduction: (NOIADS Plus Amortization ate Based On Above Information Before Closing Costs,	149%	169%						

Notes, Remarks, Comments:

- Beautifully renovated building in immaculate condition.
- Wonderful tenants.
- Nice residential block.

• If you lean out the balcony, it is possible to see beautiful Bucolic Scenic Natural Views of the Hudson River & the New Jersey Palisades National Park

Brand New Appliances and Fixtures in all Units

• Close to Westchester Bee-Line Buses. Easy Transfer to MTA #9 Bus & #1 Subway.

#### • 1 Mile from Downtown Yonkers, Metro North Railroad

Buyer must Submit Non Binding Buyer Bid Offer Form, SUBJECT TO INSPECTION, to obtain and schedule inspection.

Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of buyer's due diligence with 10% non-refundable deposit closing in "As Is" condition, subject to any and all violations, without any contingencies except good marketable insured title at closing.

Buyer Cobrokers shall receive 25% of the Exclusive Seller's Brokerage Fee when Broker is paid at closing.

### Contact Seller's Exclusive Broker ONLY: Andrew Lichtenstein (800)242-9888 AL@LichtensteinRE.com

#### Do Not circumvent Broker. No site access without Broker appointment.

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### MULTIFAMILY RENT ROLL

	Property Address Being Sold: City, State, Zip: # of Residential Units # of Commercial Units Total # of Units: # of Vacant Units:	Yonkers NY 10701 3 0 3 3 0		Vacancy Rate					9/14/2018
UNIT #	# of Occupied Units: TENANT NAME	3 Residential CURRENT Monthly Rent NOW			# E D R O O M S	# B A T H S	# of ROOMS	Status (Rent Registration with DHCR) (RC, RS, FM Decontrolled Destabilized Free Market)	
1		\$2,197.00	\$2,300.00		3	1	5	RS	
2		\$2,470.00	\$2,600.00		4	1	6	RS	
3 3	Total	\$2,300.00 <b>\$6,967.00</b>	\$2,600.00 <b>\$7,500.00</b>	0	4 11	1 3	6 17	RS	

Monthly Residential Scheduled Rent	\$6,967.00	\$7,500.00				100.00%	3	
TOTAL GROSS MONTHLY INCOME ALL SOURCES:			# of Apartments of Each Layout	Bed- Rooms		Rooms	Total # of Rooms	APARTMENT LAYOUTS:
TOTAL ANNUAL INCOME:	\$83,604.00	\$90,000.00						
			1	3	1.00	5	5 5	3 Bedroom 1 Bathroom
			2	4	1.00	6.0	12	4 Bedroom 1 Bathroom
			3				17	TOTAL ROOMS



• The Property is located in Yonkers, Weschester County.



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• The Property is located in Yonkers, Westchester County, New York.

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• Downtown Yonkers Revival

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- Yonkers is becoming the next hip town to live in New York. New downtown and waterfront buildings, attract young professionals looking for beautiful views and easy commute. There are 5 active upscale residential construction projects within a five-block radius in the city's downtown area.
- It has been described by an expert as "the emergence of urban-suburban revival in historically small, but prominent cities in the region surrounding Manhattan."





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- The Property is only one mile from Yonkers Metro North Station
- Yonkers is just 25 minutes to Midtown Manhattan's Grand Central Terminal



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• Beautiful Mansions blocks away from Nodine Hills

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 The Proprety is located on 71 Maple Street in the Nodine Hills Section of Yonkers.



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• On a very nice street.

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• With Hudson River views from the apartment balconies.

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• Right near stores.

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# description

### **PROPERTY DESCRIPTION**



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• This property has recently been beautifully renovated nearly completely.



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- This is a three story high apartment building containing 3 residential apartments.
- 1 Unit contains
  3 Bedroom and
  1 Bethroom
  - 1 Bathroom
- 2 Units contain
  - 4 Bedrooms and
  - 1 Bathroom.



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• New floors in building's hallways and lobby

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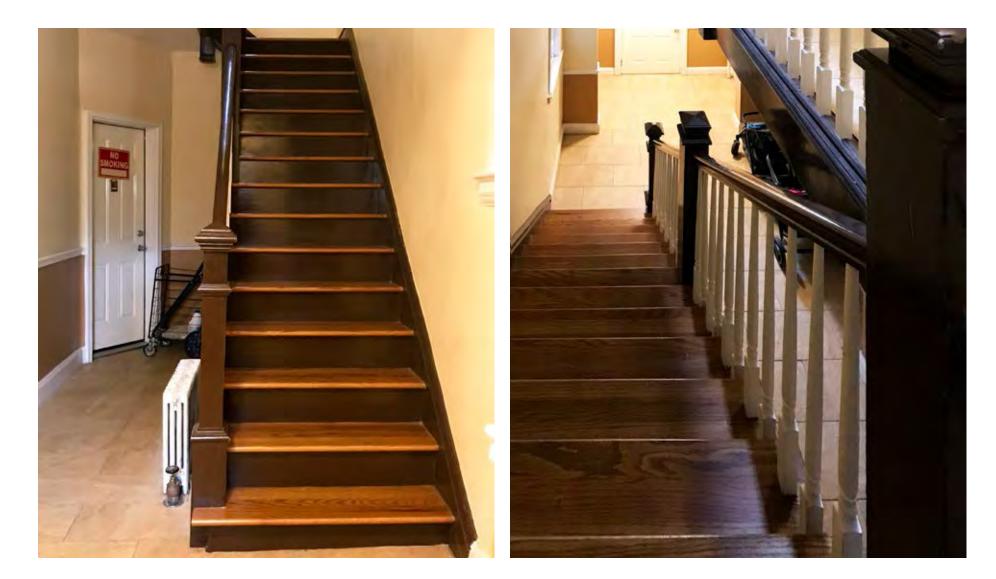
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• Immaculate completely rebuilt solid new stair cases.

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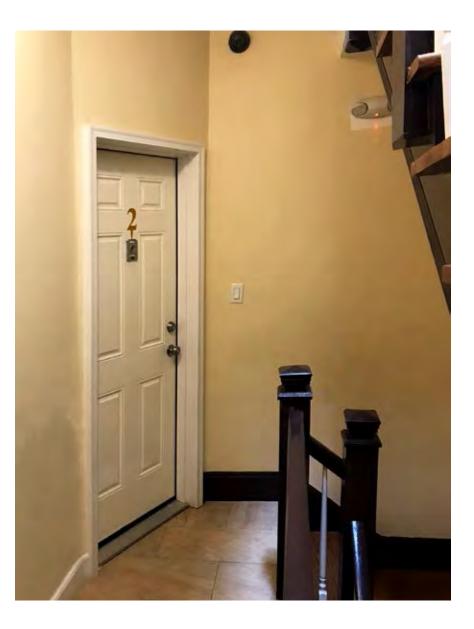
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## Property Description - Unit 2

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 Unit 2, Second Floor.
 (Each of the 3 apartments take up their own private entire floor.)





• Entrance door

Hallway of interior Apartment

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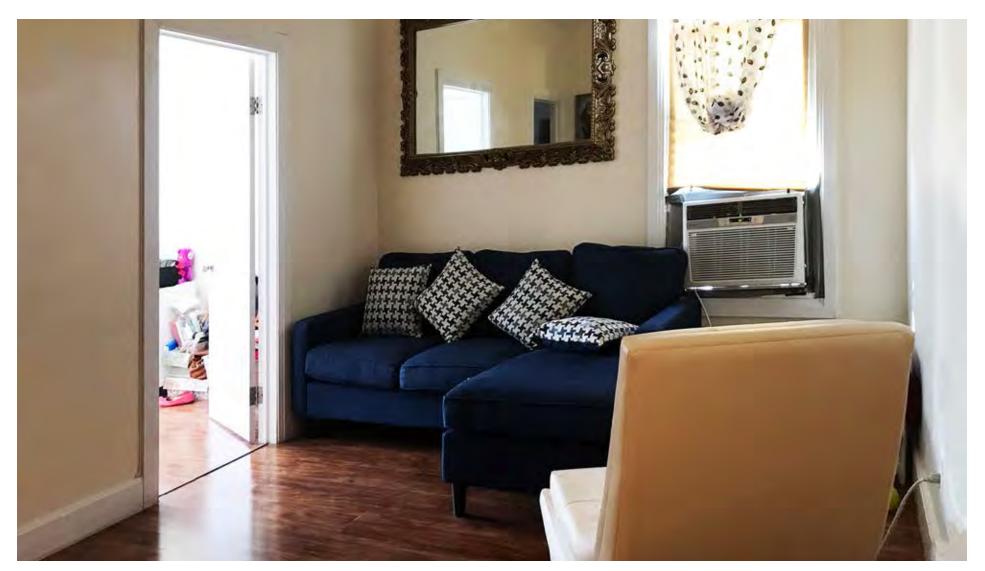
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• Living room.

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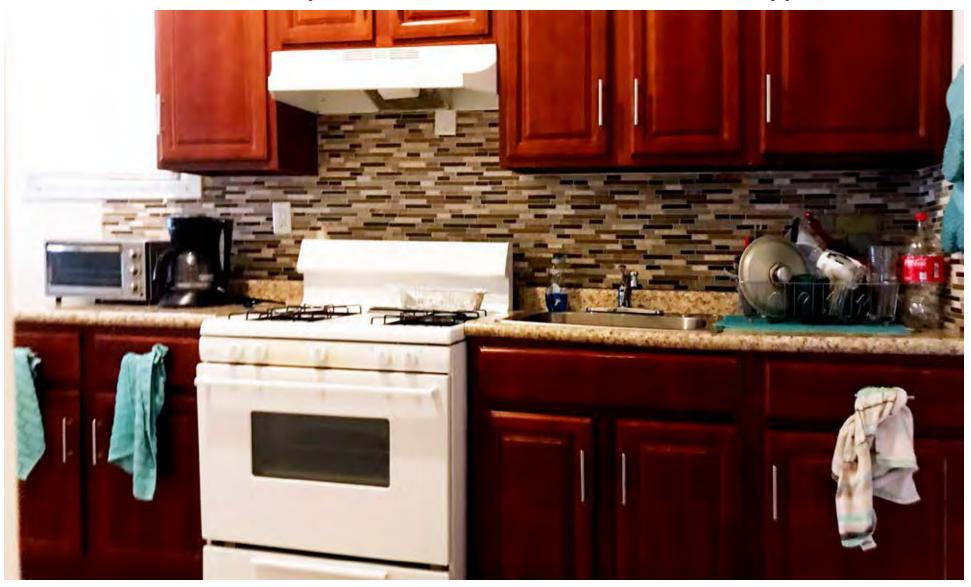
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• Brand new beautiful kitchens. Real natural wood cabinets, granite countertops, stainless steel sink, and new modern appliances.



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## • Eat In Dining Room next to the kitchen

 Blackplash with modern glass tile





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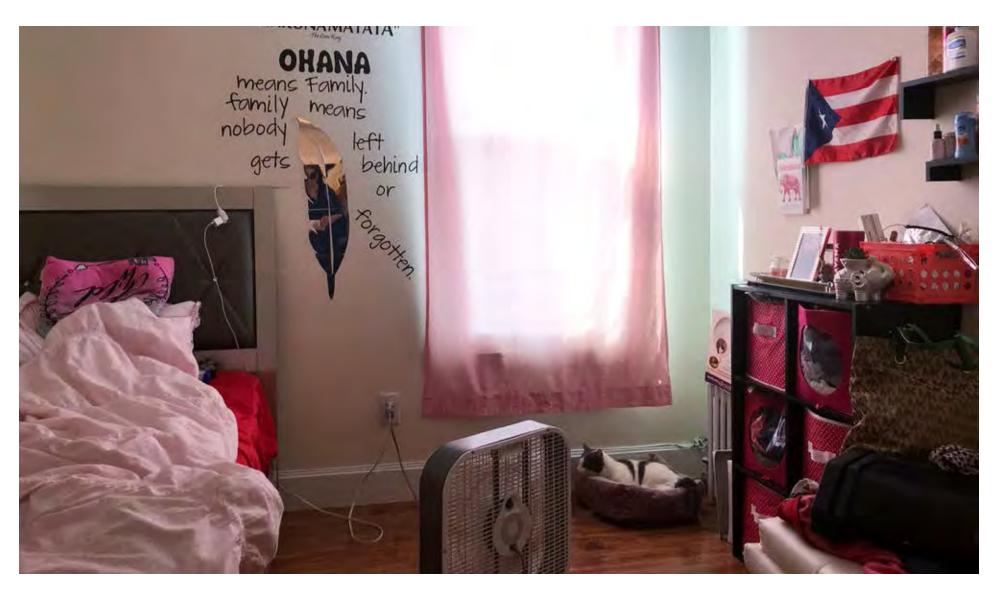
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• Bedroom #1

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• Bedroom #2

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# **Property Description - Inside Apartment**

• Bedroom #3

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## **Property Description - Inside Apartment**

 Modern shades on the windows
 Completely Gut Renovated 3 Piece Bathroom Including new tiled floor and walls.





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• Basement - Entertainment Room

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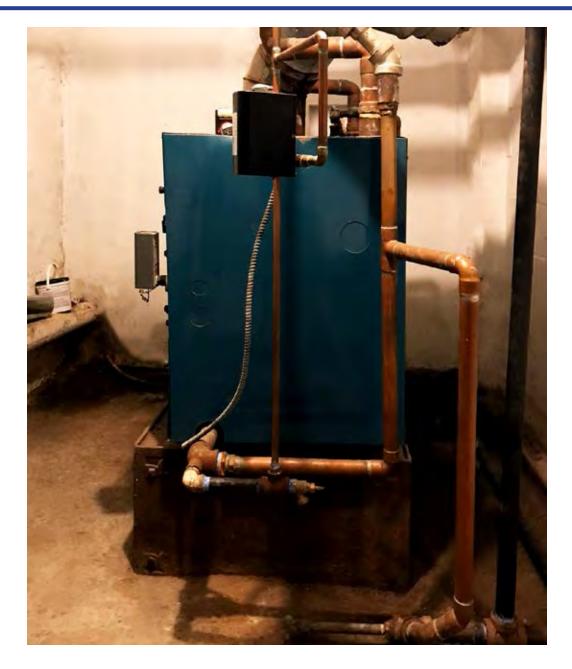
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• Boiler



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• 3 separate natural gas fired hot water heaters and water storage tanks



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• Clean like new above ground oil tank in basement next to gas meters

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• 4 Electric meters located outside building. 1 for each apartment and 1 for landlord common area hallway lights etc.



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• Electrical circuit breakers and gas meters for each apartment located in basement.

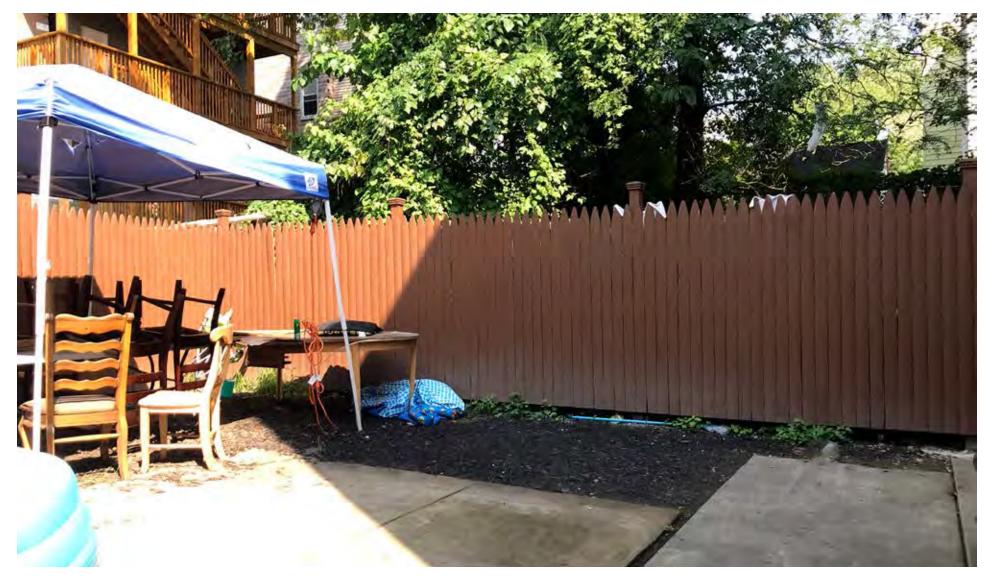


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• Backyard





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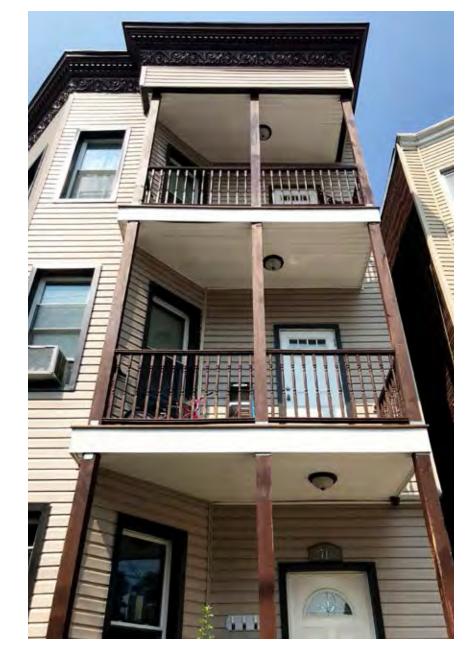
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• Each apartment has a balcony



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• Security Cameras

• Oil fill from outside building.



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### Disclaimer

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Seller's Required Terms and Conditions of Sale: All Cash. Unconditional agreement of sale to be signed by buyer upon completion of buyer's due diligence with 5% to 10% non-refundable deposit closing in "As Is" condition, subject to any and all violations, without any contingencies except good marketable insured title at closing.

Buyer must sign Broker ALI's Buyer Registration NCCFA Non-Circumvention and Conditional Optional Andrew Lichtenstein, Inc. 1% Financing brokerage Agreement.

Contact Seller's Exclusive Broker ONLY: Andrew Lichtenstein (800)242-9888 AL@LichtensteinRE.com Do Not circumvent Broker. No site access without Broker appointment.



## Disclaimer

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